



Will Thomas

Director

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Personal Profile:

Will is a Director and equity shareholder at Flude Property Consultants, based in the Brighton office, where he leads the industrial agency team. With over 30 years of experience in commercial property, he has built a strong track record across a wide range of sectors, including industrial, retail, leisure, and investment.

Will joined Flude Property Consultants in 2016 and now specialises in industrial agency, advising clients on new lettings, lease assignments, freehold disposals, acquisitions, and investment transactions. Prior to this, he spent over 15 years with two national firms in London, focusing on the leisure sector, including hotels, restaurants, and public houses.

He combines deep market knowledge with a practical, deal-driven approach, acting for a broad spectrum of occupiers, investors, and developers across the South East.

Clients Include:

- Petchey
- Boundless
- Fullers
- Worthing & Adur Council
- Clipstone
- Admiral Taverns
- Cervidae
- Travis Perkins
- Columbia Threadneedle
- NHS

Recent Transactions & Experience:

- Agency role on the sale and letting of Gatehouse Hub, Burgess Hill - a 67,000 sq ft new build industrial scheme comprising 39 units.
- Disposal of a 63,000 sq ft former school in Brighton.
- Sale of a 36,000 sq ft industrial investment on Ellen Street, Portslade.

Will has also advised private investors on a number of value-add acquisitions across the Brighton area, including:

- Acquisition of a roadside hotel, subsequently repositioned and sold to a Starbucks franchise operator.
- Acquisition and successful re-letting of a 40-bedroom seafront hotel in Brighton.

Further transactional experience includes the disposal of two self-catering holiday complexes located in Cornwall and the Lake District.