



Sebastian Martin BSc (Hons) AssocRICS

Head of Retail & Leisure Property

Director

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Personal Profile:

Specialising in retail and leisure property across the South Coast, advising landlords, occupiers, investors and developers on occupational agency, acquisitions, disposals and retail investment transactions.

Experienced in advising across prime high streets, shopping centres, roadside and mixed-use assets, with a strong track record acting for private clients, property companies and institutional landlords. Leading a retail and leisure team focused on leasing strategy, asset management initiatives and investment activity throughout the South Coast region.

My work includes:

- Retail & leisure lettings and sales
- Occupier acquisitions
- Retail investment sales and acquisitions
- Asset management initiatives
- Lease restructuring strategies
- High street and mixed-use advisory
- Landlord representation
- Tenant representation

I regularly advise private clients, property companies, institutional investors, trusts and public sector organisations. Recent activity includes advising on:

- Prime high street lettings
- Retail and mixed-use investment transactions
- Shopping centre leasing strategy
- Leisure and F&B acquisitions
- Asset repositioning opportunities

Selected Transactions and Projects:

2-42 Palmerston Road, Southsea – jointly advised on the sale of this retail parade investment to LCP for around £6m.

14-15 East Street, Chichester - advised on letting of this prominent retail unit to Holland and Barrett on behalf of a private client.

93 East Street, Chichester - advised on the letting of this prime high street retail unit on behalf of a retained client.

Meridian Shopping Centre, Havant - two storey shopping centre where we provide on going advise for the client.

Cascades Shopping Centre, Portsmouth - 280,000 sq ft shopping centre in central Portsmouth where we provide ongoing advice to the client.

North House, Chichester - advised a private client on the sale of this mixed use investment to a property company.

6-7 North Street, Chichester - advised a private client on the sale of this prime retail investment.